

Message Text

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ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 W

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R 291242Z JUL 75

FM AMEMBASSY CAIRO

TO SECSTATE WASHDC 5478

UNCLAS CAIRO 7420

E.O. 11652: NA

TAGS: BEXP, EG

SUBJECT: FOREIGN INVESTMENT OPPORTUNITY: FABRICATION OF FIBERGLASS

PRODUCTS: OPPORTUNITY NO: 8-74-101

REF: STATE 143586, CAIRO 5752

1. PLEASE PASS FOLLOWING ADDITIONAL INFORMATION ON AL NASR GLASS
AND CRYSTAL COMPANY TO OWENS-CORNING FIBERGLASS CORPORATION:

QUOTE (A) FIBERGLASS ACTIVITY: EL NASR GLASS & CRYSTAL CO. ACTUALLY
PRODUCES GLASS WOOL LONG FIBER UNDER THE FRENCH LICENSE PROCESS NAMED
:

"GOSSLER" ANNUAL PRODUCTION IS ABOUT 350 TONS OF LONG FIBER GLASS
WOOL. TEXTILE GLASS FIBER ARE NOT REQUIRED AS THE QUANTITIES NEEDED
FOR THE MARKET IS ABOUT 75 TONS/YEAR IN THE MANUFACTURE OF PLASTICS
REINFORCEMENTS.

(B) SPECIFICATIONS OF LONG FIBER GLASS WOOL (GOSSLER PROCESS):-

- THERMAL CONDUCTIVITY:- 0.025 CAL/SQ. M.HC

- MAXIMUM TEMPERATURE ALLOWED: 400 C

- BULK DENSITY:- 60 KG. PER CUBIC METER.

OUR MAIN INTEREST IN OWENS COLLABORATION IS TO ESTABLISH A NEW UNIT
FO GLASS FIBER (SHORT FIBERS) AND WOJLD APPRECIATE A JOINT VENTURE
WITH OWENS-CORNING.

CAPACITY OF THE UNIT: 1000 TONS/YEAR OF SHORT FIBERS.

(C) APPLICATIONS: PANELS FOR THE MANUFACTURE OF REFRIGERATED
ROOMS WAGONS - REFRIGERATED AND ISOTHERMAL CONTAINERS - AIR CONDI-
TIONED STORAGE ROOMS ETC - INSULATING PANELS FOR REFRIGERATORS.

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2. AL NASR HAS NOT SUPPLIED REQUESTED FINANCIAL INFORMATION, BUT

IT IS GOVERNMENT-OWNED PUBLIC SECTOR COMPANY. WTDR QUESTIONNAIRE
HAS BEEN SENT AND EMBASSY WILL SUPPLY FURTHER DATA WHEN REPLY IS
RECEIVED.
EILTS

NOTE BY OC/T: NOT PASSED ABOVE ADDRESSEE.

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